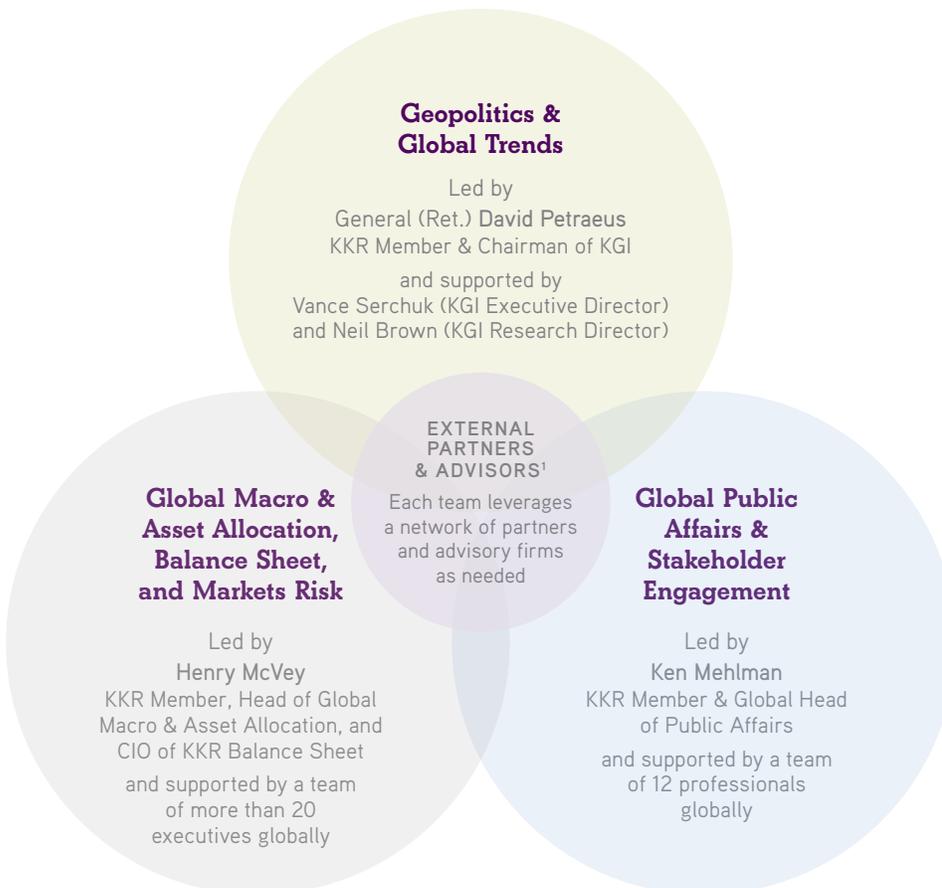


Geopolitical Expertise for Smarter Investing

The KKR Global Institute (KGI) is an integral part of the KKR investment process that works in partnership with KKR industry and country teams, portfolio companies, and our limited partners to enable smarter investing through a better understanding of the world.

Created in 2013 with General (Ret.) David Petraeus as chairman, KGI integrates geopolitical and global trends expertise, macroeconomic analyses of the Global Macro and Asset Allocation team, and the Global Public Affairs team’s work on environmental, social, and governance (ESG) issues into our Firm’s investment process. KGI enables our Firm to peer over the horizon and develop investment strategies in response to emerging opportunities and risks.

KGI: Integrating Global and Local Perspectives



PRIMARY AREAS OF FOCUS

-  **Geopolitics and Governance**
Country risk and opportunity, regulatory trends, and security issues
-  **Defense and Security**
Trends in military, intelligence, law enforcement, cybersecurity, and disruptive defense technologies
-  **Energy and Infrastructure**
Oil and natural gas markets, renewable technologies, and infrastructure
-  **Macroeconomics**
GDP trends, fiscal policy, monetary policy, and exchange rates
-  **Social and Environmental Issues**
Environmental protection, demographic shifts, and resource constraints
-  **Technology-Driven Change**
Advances in information technology, manufacturing, defense and security, and life sciences

¹ Senior Advisors, Industry Advisors, and KKR Advisors are engaged as consultants and are not employees of KKR. Please see Important Information on kkresg.com for additional disclosure regarding Senior Advisors.

How Does KGI Add Value?

KGI's experts leverage their differentiated knowledge, experiences, and relationships globally to collaborate Firmwide during all phases of the investment process.



KGI in Action Across the Globe

Three recent regional examples highlight the ability of KGI team members to apply their expertise in complex, fluid situations in ways that help add value to deal execution and portfolio company growth.

CASE STUDY

Enabling the Building of Digital Infrastructure and Content in Southeastern Europe: United Group²

KGI's geopolitical and public affairs experts have worked with the KKR European Private Equity Technology, Media, and Telecommunications (TMT) team to support our investment in United Group, a leading pay TV, telephony, and broadband operator in Southeastern Europe. KGI has supported the private equity team in its due diligence work on the local political and legislative dynamics. Additionally, KGI has engaged with stakeholders including the United States and European Union representatives, host nation leaders, and the European Bank for Reconstruction and Development to facilitate the company's expansion in the context of the ever closer alignment of the local operating framework with European standards.

CASE STUDY

Unlocking Critical Infrastructure: PEMEX²

Working alongside KKR's infrastructure and private equity teams, KGI positioned KKR as a strategic partner for PEMEX to enable the first U.S. investment in Mexican critical upstream infrastructure in more than 70 years. Completing that historic investment was facilitated by KGI's stakeholder engagement within PEMEX and the Mexican government, and by KGI's deep understanding of Mexican political dynamics and energy reforms. In concert with KKR Infrastructure and Marverde Infraestructura, KGI augmented deal negotiations and worked with PEMEX to incorporate the Equator Principles for environmental and social protection.

CASE STUDY

Building 21st Century Security Solutions: Hensoldt²

KGI has worked with KKR's Europe private equity team in support of our investment in Hensoldt, a global pioneer in defense and security electronics solutions. KGI's geopolitical insights, threats analysis, and connectivity bolster Hensoldt's international expansion and provide strategic input as the company develops the next generation of military and civilian sensor products that are required to address evolving challenges to public safety, national defense, and cybersecurity. KGI also supports the team as it integrates disruptive technologies in areas such as robotics, autonomy, artificial intelligence, and machine learning.

Important Information

This document is being made available regarding Kohlberg Kravis Roberts & Co. L.P. and its efforts on environmental, social, and governance performance. It does not constitute an offer to sell or a solicitation of an offer to purchase any security of any fund or any other investment vehicle or product sponsored or managed by KKR. No part of this constitutes investment, legal, tax, regulatory, accounting, or other advice of any kind. Unless specified, any views reflected herein are those solely of KKR and are subject to change without notice. Neither KKR nor any of its affiliates are under any obligation to update or keep current the information contained herein. Additionally, this report contains forward-looking statements. Actual events or results may differ materially from those reflected or contemplated in such forward-looking statements. All information and data are as of June 5, 2018, unless otherwise noted.

² The case studies about the companies shown above represent what we believe to be the three deals where KGI has been most actively involved. The specific portfolio companies identified are not representative of all of the investments made, sold, or recommended for advisory clients, and it should not be assumed that the investment in the companies identified was or will be profitable.